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Systems
The technology solutions architects
Exclusive Partner for Kuwait

systems

Building Banks of the Future

Agenda

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Corporate Overview

At Elogics Systems, we specialize in providing transformative services to the banking and financial sector. Our focus is on offering scalable, efficient products and services to surmount the unique challenges of our clients and drive global digital engagement in the financial sector

Global Footprint

Canada
UK
Germany
USA
Bahrain
Qatar
Egypt
Pakistan
Caribbean
Saudi Arabia
UAE
Oman
Malaysia
Kenya
Singapore
South Africa
Australia

$600 M+
Market Capitalization

46+
Years in Business

7000+
Employees Globally

233+
Global Active Clients

Our Impact in banking sector

22+ Years
experience of transforming banks & FIs

30 M+ Customers
bank on the solutions implemented by us

125+ Banks
& FI's transformed globally

1000+
Banking tech consultants

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Our prestigious accolades

Global Accolades

Forbes Asia BEST UNDER A BILLION 2023

Only Pakistan's IT company to win four times in a row

ASIAMONEY

Most Outstanding Company three times in a row

Industry and Analyst Accolades

ASIAN TECHNOLOGY EXCELLENCE AWARDS 2023

Technology Excellence Award for Digital IT Services in Banking 2023

IBS intelligence Global FinTech Perspectives

Best Core Banking Implementation award 2023

FF BANKING TECH AWARDS

Highly Commended – Top Tech Team 2022

Everest Group®

Temenos IT Services PEAK Matrix Assessment 2022

IBS intelligence Global FinTech Perspectives

Best Digital Channel/Platform Implementation Award 2022

FF BANKING TECH AWARDS

Finalist- Top Tech Team 2023 & 2022

Partner Accolades

Microsoft

2023 Microsoft Partner of the Year Pakistan & UAE

temenos

Regional Delivery Partner 2024

MEA Delivery Partner 2023

SAP

Top New Partner and Service Excellence Awards

temenos

Sales Partner 2022- MEA

Banking & financial service offerings

Embrace the future of banking & financial services with our end-to-end offerings.

Digital Transformations

Core Modernization

Digital Renovation

Digital Sales/CRM

Digital Innovations

Strategic Outsourcing

Centre of Excellence

Managed resource outsourcing

Managed Services

Run the bank

Change the Bank

Digital Infrastructure Modernization

Data & AI

Data platform implementations

Banking data predictive models

AI in Banking Models

Regulatory compliance

Country model bank

Country specific innovations

Risk and compliance

Banking on the cloud

Managed Cloud

Banking as a Service

Cloud engineering and automation

Modernization of Legacy apps

Application Engineering & Consulting

Integration/API management

Robotics Process Automation

Testing

User Experience

Global Clients

We collaborate with pioneering banks from around the world to reengineer their banking capabilities, enabling them to deliver innovative financial services

Our key partnerships

We have a strong partner ecosystem that enable us to provide comprehensive services and solutions in an ever-changing environment

Strategic Banking Solution Partner

temenos | Microsoft

Fintech partnerships

Formpipe. | abris

HID

Cloud enablement partnerships

ORACLE Cloud Infrastructure | Azure

aws | Google Cloud Platform

Platform and Software partners

IBM | Red Hat | Microsoft Dynamics 365

Informatica | snowflake | ACI Worldwide Real-Time Payments

CLOUDERA | CONFLUENT | salesforce

Our Multi Country Global Transformations

We're spearheading international transformations for diverse banks worldwide. Our experts undertake complex transformations, requiring a thorough understanding of diverse regulatory environments, cultural intricacies, and the unique dynamics of each market.

HBL

Bank in Pakistan doing Global implementation in 13 countries including Singapore, China, Australia, Bangladesh

Implementation of Temenos Customer onboarding, Branch Banking Operations, Lending, Islamic Financing, TPH / Payments, Accounting & Financial Reporting

Bank ABC

Bank in Bahrain doing Global implementation in 22 countries Singapore, France, Germany, UK, US

Corporate Commercial, Trade Finance, Analytics (TDH/TDL), Branch Operations, Treasury, Payments, Digital, Islamic

Banque Misr

Bank in Egypt doing Global implementation in 10 countries including Australia, UK, US, KSA, Italy

Temenos Transact - Corporate / Retail Accounts, Deposits, Retail / Corporate Lending, Temenos Infinity - Corporate portal

ASA International

Bank in Netherlands doing global implementation in Kenya, Tanzania, Pakistan, Ghana, Philippines

Temenos Core Banking Implementation

capital bank

Bank in Jordan doing global Implementation of for newly acquired banks by Capital Bank in KSA & Lebanon

Temenos Transact, FCM, Analytics, Customized Front End

From serving digital banks to empowering large banks: Expanding our footprint in various geographies

We have transitioned from serving small banks and SMEs in various regions to now empowering and providing comprehensive solutions to various large banks. This expansion reflects our commitment to delivering tailored services & embracing the unique opportunities presented by the dynamic landscape of the banking industry.

Bank ABC	**Invest bank** بنك الإستثمار	**BANQUE MISR** بنك مصر	**bank muscat** بنك مسقط	**Dubai Islamic Bank** بنك دبي الإسلامي
MENA's leading **bank** Serving **15 countries in 5 continents** **200+ branches** **ILA Digital Bank**	Leading **challenger bank** in UAE Operations across **Middle East region**	Leading Egyptian bank **800 branches** in 10 countries Established greenfield bank in **KSA & UAE**	**Largest bank in Oman** with **34 branches** across Saudi Arabia, Kuwait, UAE, Iran and Singapore**.** **Meethaq is their Islamic subsidiary**	UAE's leading **Islamic bank by Asset** Serving **5 countries** **70+ branches**
bank **btpn** A MEMBER OF SMBC Group	**Meezan Bank** The Premier Islamic Bank	**UBL** where **you come first**	**ADIB** مصرف أبوظبي الإسلامي	**capital** bank
Indonesian most innovative bank **6 million** customers Launched Challenger Bank **Recently acquired to become the largest bank**	**Largest Islamic Bank** in Pakistan Multi-site operations with **902 branches** **6+ million** customers	**1300+** branches **10+ million** customers Global footprint in **14 countries** **Largest Digital Presence**	Abu Dhabi leading **Islamic bank by Asset** Serving **7 countries** **80+ branches** **Most Innovative in Digital**	Top Bank in **Middle East** Recently acquired **NBI and Bank Audi** to extend footprint Launched **Blink**- its digital bank

Strategic Managed Outsourcing
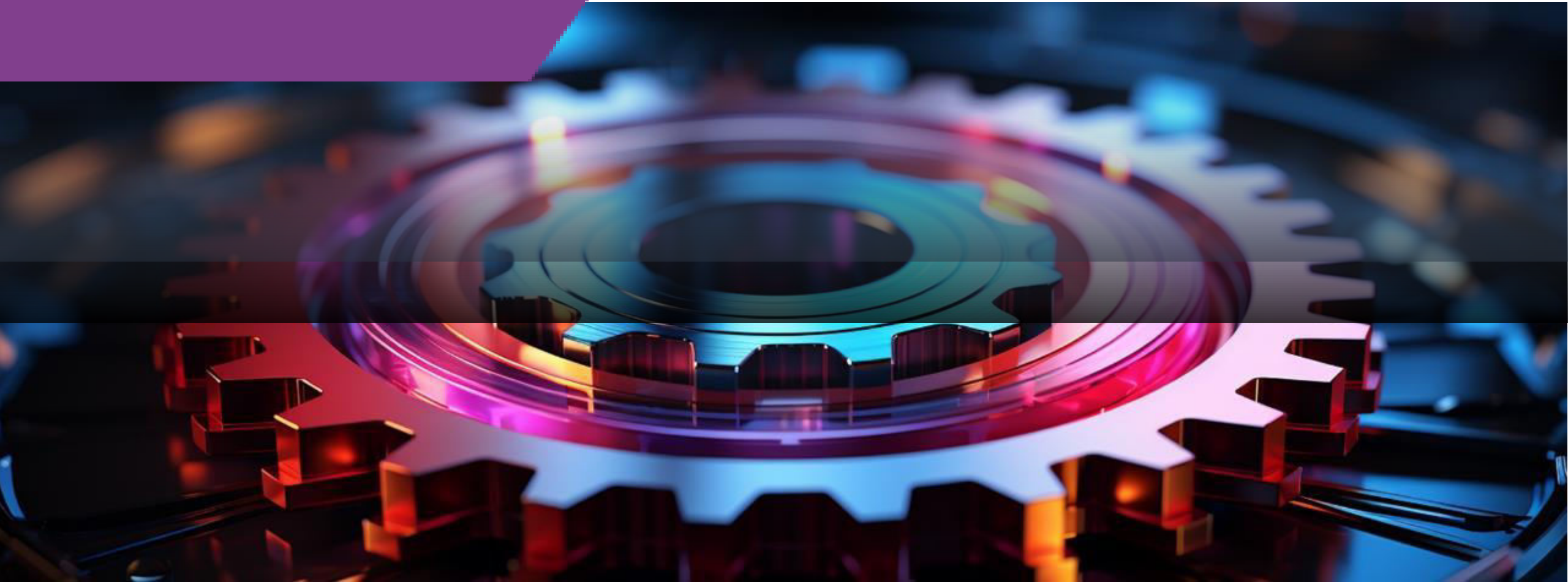
Our Strategic Outsourcing offerings

Data & Analytics Managed Services

Digital Factory (DTS)

Enterprise Service Bus (ESB) Managed Services

Cloud Operations

Quality Assurance Managed Services

Core Transformation (Temenos)

Unified CRM Across Retail and Corporate Banking

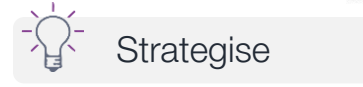Multi-Country Managed Call Center Operations with AI Based Analytics

Managed Infrastructure Services

Our Outsourcing Model: Enhancing Operational Efficiency Through Agile Development

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Consume as you "Go"

The model will be based on actual consumption, resources can be mobilized based on the requirements / projects – monthly invoicing will be based on actual resources worked in a particular month

Scale Up or Down

Flexibility of Scaling Up or Down team based on the requirements in hand.

Reduced Labor Cost

Hiring and training is expensive, and time taking and may not live up to expectations.

Hybrid Delivery Model

Onsite-Offshore delivery model enabling your business and IT people to interact smoothly.

Same Timezone

Resources follow same timezones as your team and follow the same public holidays calendar.

Cost Overheads

No infrastructure cost (including Internet, Laptops etc.) is required for remote workers.

Compliance

Provided laptops or connectivity devices will comply with your infrastructure policies.

Mobilization Period

Resources can be mobilized in 2-3 weeks time, however customer onboarding process need to be streamlined

Contractuals

Rate Card contract can be issued and monthly invoicing can be done based on the actual consumption / usage

Predictable Monthly Cost

Our provided model enables customers to predict monthly cost based on work in hand.

Intellectual Property

All intellectual property (such as Source Code, Documentation) will be property of customer.

Point of Contact & Escalations

We provide reliable Point of Contact and work based on agreed Escalation protocol.
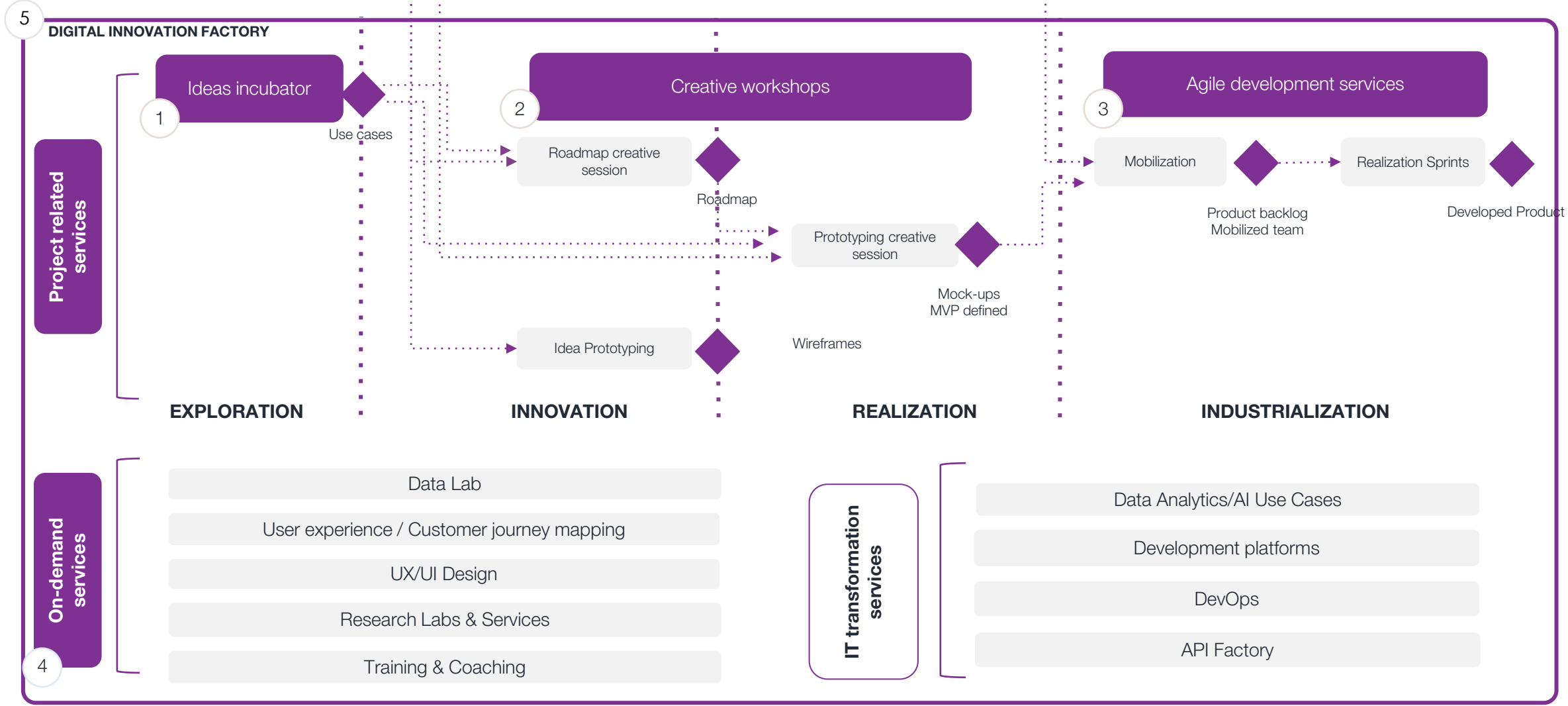
Factory at Work

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💡 Strategise

I need to **launch** an idea or project(s)   I need to **accelerate** a project   I need to **develop** a project (with a defined scope)

5 **DIGITAL INNOVATION FACTORY**

Project related services

1 Ideas incubator

Use cases

2 Creative workshops

Roadmap creative session

Roadmap

3 Agile development services

Mobilization

Product backlog
Mobilized team

Realization Sprints

Developed Product

Prototyping creative session

Mock-ups
MVP defined

Idea Prototyping

Wireframes

EXPLORATION   **INNOVATION**   **REALIZATION**   **INDUSTRIALIZATION**

On-demand services

4

Data Lab

User experience / Customer journey mapping

UX/UI Design

Research Labs & Services

Training & Coaching

IT transformation services

Data Analytics/AI Use Cases

Development platforms

DevOps

API Factory

Services

Engagement Framework

Maximize Factory output by employing structured factory capacity model (scale up/down) based on demand forecast

Managed Teams

Enhancements

L2/L3 Support

Application Lifecycle Management - ALM

Demand Management	Capacity Management	Sprint Planning	Story Points Elaboration	User Experience and Design

| Deployment and Configuration	System Integration Testing	Quality Assurance	User Acceptance Testing	Development
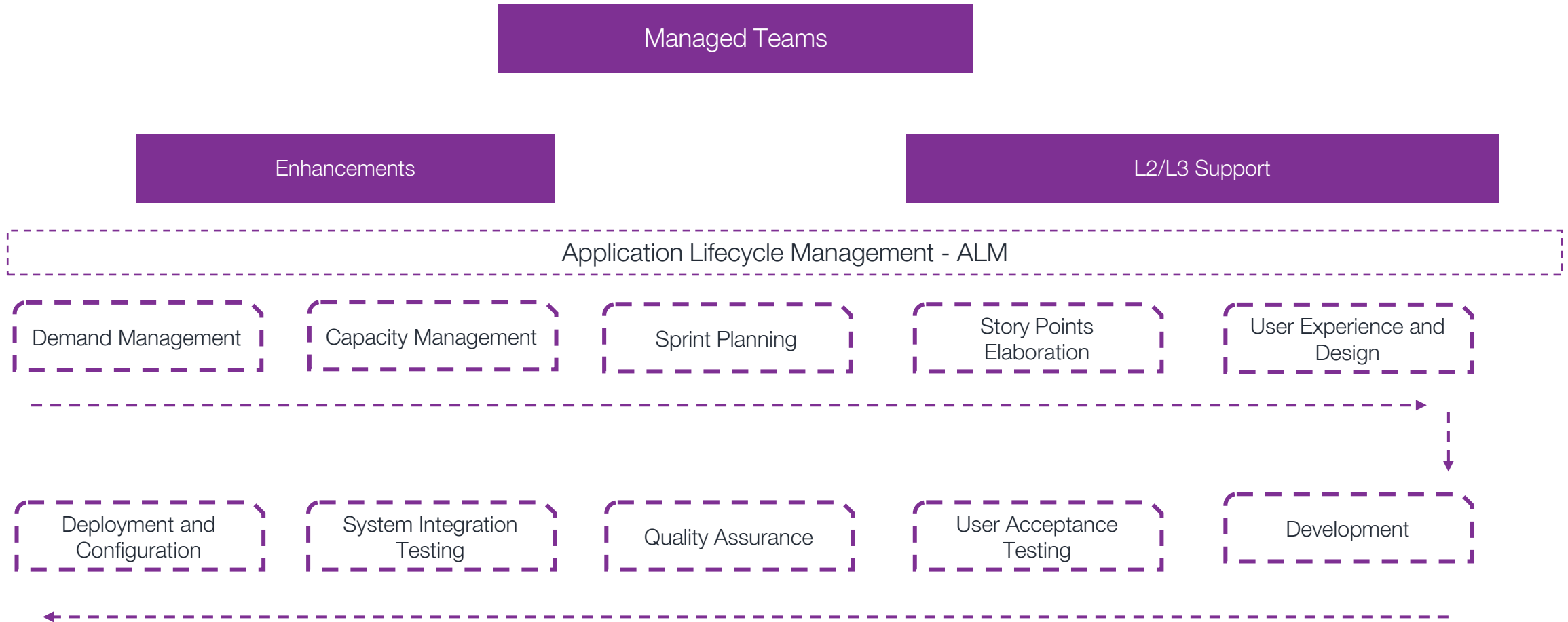
Navigating the complexities of Banking operations with our Strategic outsourcing support

We equip our clients with the right skillset and expertise to optimize their banking operations. Our commitment lies in providing unparalleled support, empowering them to navigate the complexities of the financial landscape with confidence and precision.

mashreq المشرق	**100+ resources** deployed in digital squads including Analysts, Engineers, Flutter Developers	Emirates NBD	Team of experts deployed on site including **PowerApps Consultants, IBM specialists & Full Stack Developers**
QIB المصرف	**50+ resources** deployed to work offshore & onsite including Trade finance & Technical lead, BA's and Flutter Developers	ADIB مصرف أبوظبي الإسلامي	**100+ resources** deployed on multiple projects including Java & DOT Net Developers, Cloud specialists, Engineers, BPM experts, Data scientists.
بنك دبي الإسلامي Dubai Islamic Bank	Agile teams and resources deployed to work on multiple projects including **Enterprise architecture, Integration, CRM implementation**	telenor microfinance bank	Experts and resources deployed for **Digital Infrastructure projects, Cloud Application Development & Mobility**

Digital Transformations
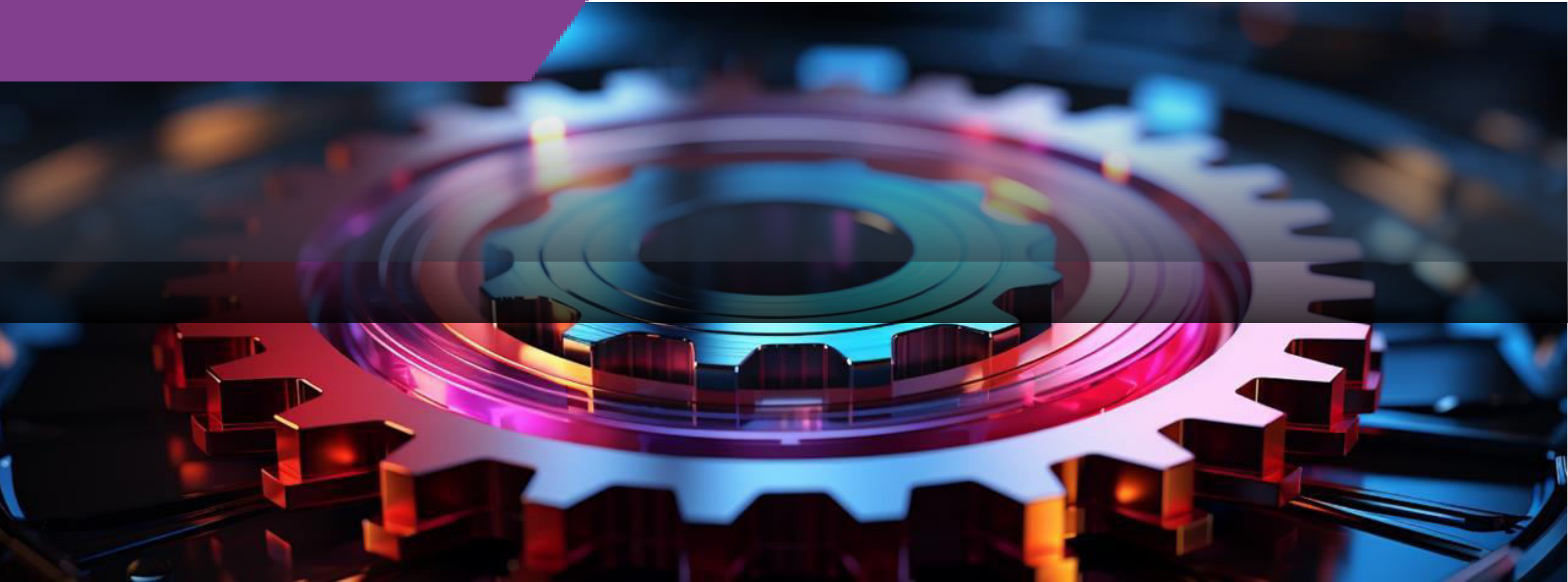
Our Digital Renovation offerings

Elevate the banking journey for your customers with our elaborate Digital Transformation services
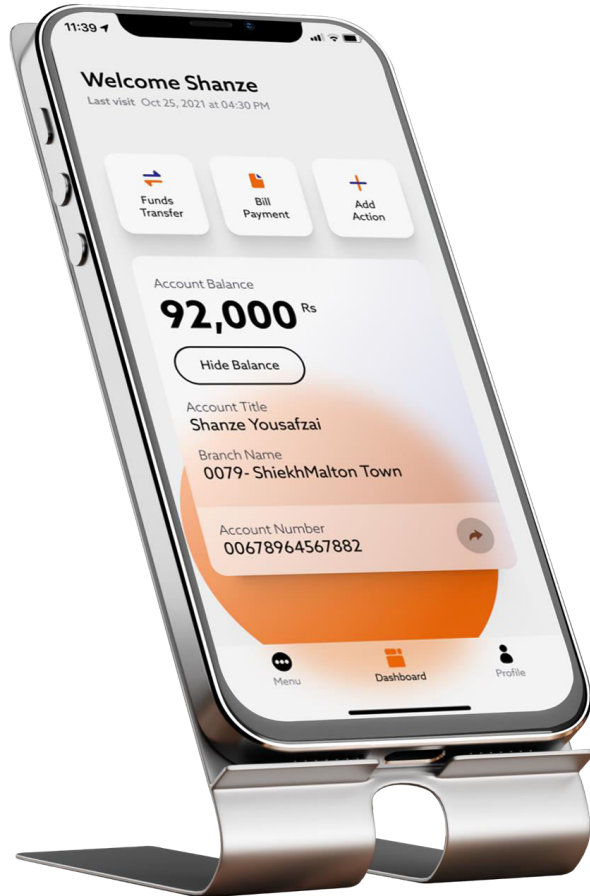
Platform Implementations

Elevate your banking landscape with our platform implementation services, seamlessly integrating modern technologies like Temenos Infinity and CRM to enhance operational efficiency and customer engagement.
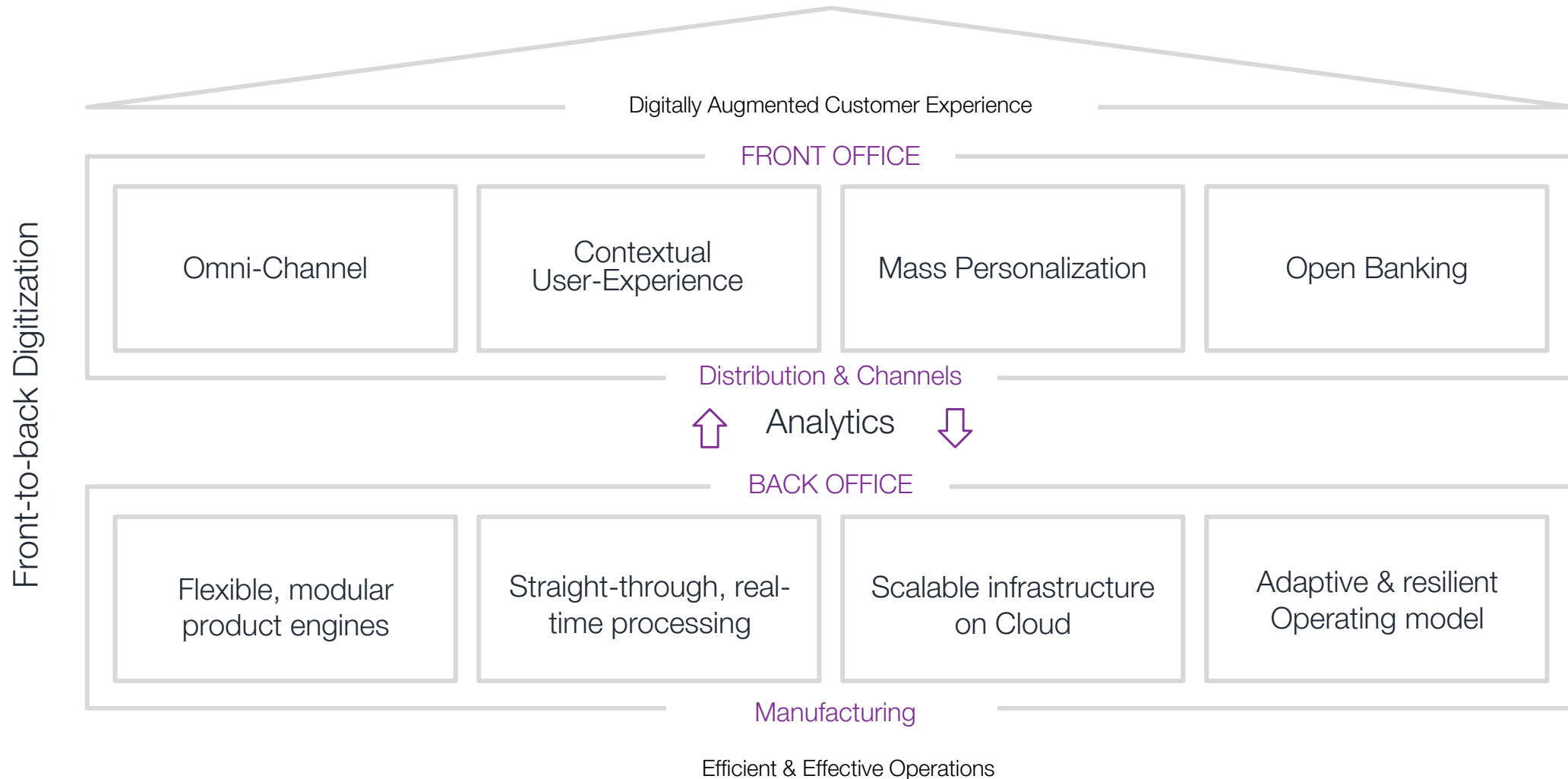
Launching a Digital Bank

Embark on a digital journey with confidence as we guide you through launching a digital bank. From strategic planning to seamless implementation, we pave the way for a successful transition into the digital era.

Digital Innovations

Experience bespoke innovations tailored to your bank. Our in-house innovations encapsulate the latest technologies & tools, enabling you to seamlessly integrate with your existing Systems and transforming your banking experience from the core.

Building key capabilities of a Digital Bank

We empower Banks to rapidly deliver end-to-end digital experiences and seize business opportunities at the continuous speed of today's markets.

Digitally Augmented Customer Experience

FRONT OFFICE

| Omni-Channel | Contextual User-Experience | Mass Personalization | Open Banking |

Distribution & Channels

⇧ Analytics ⇩

BACK OFFICE

| Flexible, modular product engines | Straight-through, real-time processing | Scalable infrastructure on Cloud | Adaptive & resilient Operating model |

Manufacturing

Efficient & Effective Operations

Front-to-back Digitization

We are the pioneers to drive banking innovation

Elevate the digital journey for your customers with our elaborate transformation services

Key innovations & accelerators on digital platforms

Digital Wallet	Agency Banking	Customer Lifecycle Management	Loan origination System	Country Model Bank
Customer App	Agent Portal/App	Digital Account Opening	Retail Loan Origination	Regulatory Products and Services
Merchant App/ Portal	Cash In/Cash Out	Cross-Sell Recommendations	Corporate Loan Origination	Industry Best Practices
Back Office Portal	Bulk Bill Payments	Predictive Journey	Credit Policy Management	Pre-set Documentary Requirements
Personal Finance Manager	Funds Transfer	Customer Lifetime Value	Credit Scoring Model	Integrations with Regulatory Interfaces
Rewards & Loyalty	Remittances	Churn Management	Customer Relationship Management	Regulatory Reports
Chat Bot	Request to Pay	Campaign Management	Credit Reporting & Dashboard	Regulatory Compliance

We have strong expertise in establishing Greenfield Neo and digital banks

By harnessing our specialized knowledge and experience, we guide our clients through the intricacies of launching Greenfield Neo banks

Our Greenfield Neo-Bank Transformations

Bank ABC's digital bank
1300+ branches
Largest Digital Presence
10+ million customers
Global footprint in **14 countries**

Presence in **47 countries**
6+ million corporate customers
567+ million retail customers
First Chinese bank in **KSA**

Leading Egyptian bank
800 branches in 10 countries
Established greenfield bank in **KSA & UAE**

Middle East's Best Digital Bank
Digital products like **Mashreq NEO, NeoPay, NeoBiz**
Digital Bank License **in Pakistan**

Present in **50 markets**
2100+ Branches
Invested in Akulaku, a digital Fintech
Mission to serve **50+ Million customers**

Acquired by **Capital Bank of Jordan**
23+ Branches in Iraq
Greenfield establishment in KSA

30 million+ customers globally
Network of **1752 branches**
License to establish Digital bank in turkey

CRM

Our Offerings for Customer Relationship Management

We have a strong grip on implementing the Dynamics 365 CRM solution that helps you manage, track and store information related to customers

We offer Purpose-built business applications for

Customer Services Solutions

Customer Onboarding Flows

CTI Telephony Integrations

Dynamic 365 CE integration with Core Banking
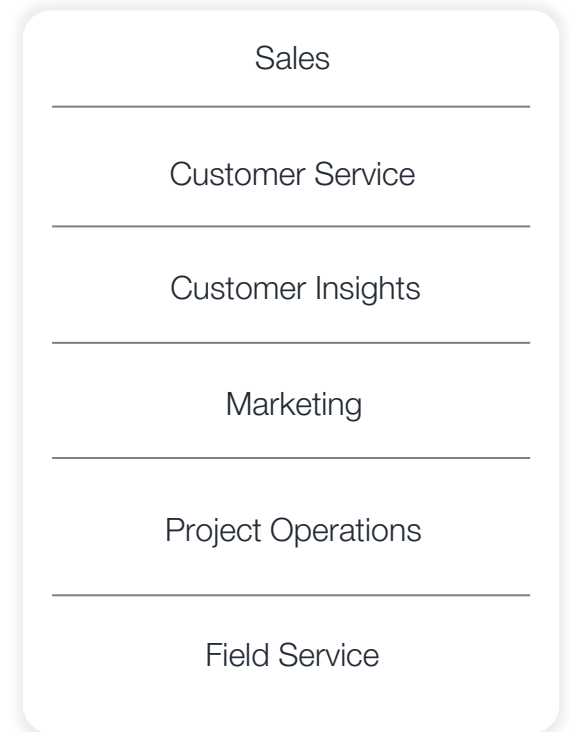
Consumer portals

Sales Module (Lead Management)

D365 and Core Banking resources outsourcing

Complaint & Service Requests

Sales

Customer Service

Customer Insights

Marketing

Project Operations

Field Service

Our Service Offerings for Salesforce

Our team of experts have extensive experience in implementing Salesforce CPQ, Sales, Commerce, Service, and Marketing Cloud along with MuleSoft integrations.

Strategy & Consulting

Focus on business and customer strategy helping our clients drive growth

- Marketing & Branding
- Web Analytics & SEO
- Content & Media
- Digital Business & Technology Strategy
- Customer Experience & Design Thinking
- Information Architecture

Ideation & Innovation

SMEs & Tech Architects brainstorm ideas with the business & IT leaders to stay ahead of the game

- A/B Testing
- Perform PoCs, build Solutions, & do validation
- Research & Analysis

Implementation

We plan, build & deploy customized, scalable and fully-integrated solutions

- Requirement Analysis
- Solution Designing
- Architecture Designing
- Configuration
- Customization
- Integration
- Testing & Quality Assurance
- Training

Ongoing

We ensure client success through training and ongoing 24x7 managed services

- 24 x 7 x 365 Support
- Managed Support Services
- Continuous Improvement & Automation
- Enhanced DevOps, CI/CD, & Monitoring
- Roadmap Optimization

Sales Cloud · Service Cloud · Marketing Cloud · Commerce Cloud · Experience Cloud · App Cloud · Industries · Analytics Cloud · Integration

Unlocking the potential of customer data through Banking CRM

We empower our banking clients using next generation tools and strategies, enabling them to understand and serve their customers effectively

Dubai Islamic Bank	SLM Marketing & Vymo Project SME Onboarding flow Complaint & Service requests
ADIB	Customer Onboarding flow Retail Banking CRM Customer Due Diligence-CRM
CENTRAL BANK OF THE U.A.E.	Microsoft CRM Systems Support Services Dynamics 365 CE Integration Complaint Management System Changes
FAB First Abu Dhabi Bank	Channel integration & Workflow implementation Real-time Data Sync with Core Banking Compliance & Service requests

Managed Service Offerings

Our Managed Services offerings

We provide Banks with consistent, timely, and personalized interactions and ensure that your banking technologies are up to date, fully compliant, and operating smoothly

1. Run the bank

- Service management
- Application & Technical maintenance
- Security

2. Change the bank

- New Developments & Enhancements
- Change Management
- Testing Support
- Regulatory Enhancements

3. App Monitoring Support

- 24x7 Service & monitoring
- Impact Analysis
- Service catalogue access
- User and Access Management
- Logging of Adhoc Requests

4. Digital Infrastructure Modernization

- Data Centre services
- Network services
- Cloud managed services
- Security Services
- Software development & Maintenance

Regulatory Compliance

Advance your business and mitigate risks with our resilient & compliant technology landscape

Country Model Bank

Pre-packaged Model Bank Framework enabling banks to meet local best practices and regulations

Financial Risk Management

Comply with complex regulatory requirements and run risk analytics

InfoSec: Cyber Risk Protection

Manage risk of financial loss & disruption with a digital infrastructure

Financial Crime Mitigation

Enables banks to avoid regulatory fines & detect fraud whilst improving throughput

Fraud Management

Experience Real-time, AI-powered fraud prevention

Data and AI Practice
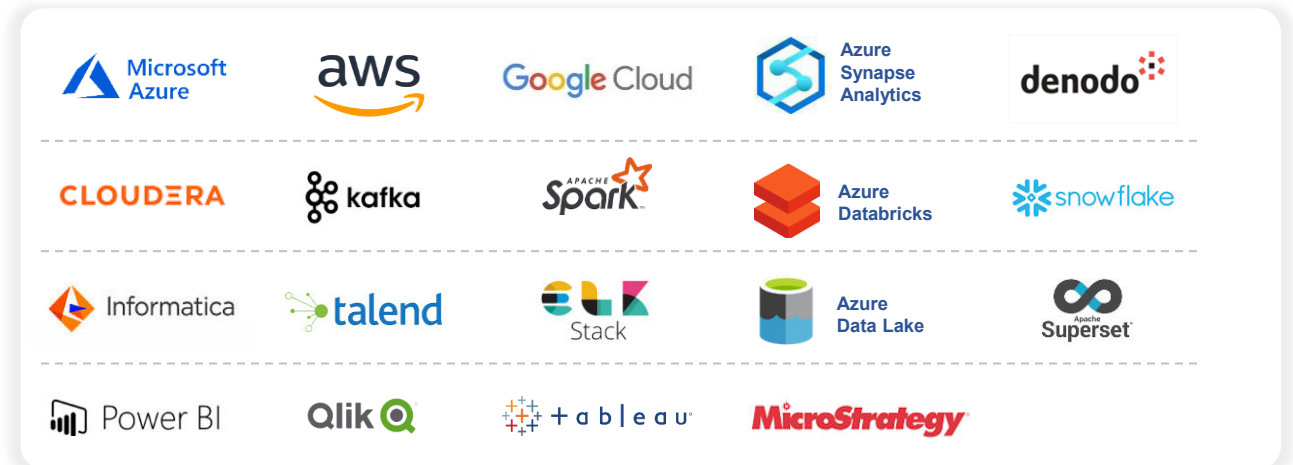
Our Data & AI Practice Overview

With our Data & Artificial Intelligence Practice, we enable Digital Transformation of banks, combining the power of Big Data Engineering, AI and Machine Learning with deep domain knowledge and experience.

Services Portfolio
- Data Platform Implementations
- AI in Banking Models
- Banking Data predictive models
- Data Security
- Cloud Enablement
- BI Visualization & Analytics
- AI, ML & DataScience

Our Data & AI partners

Microsoft · temenos · IBM · snowflake · Informatica · CLOUDERA · tableau · aws

Technology Expertise

Microsoft Azure · aws · Google Cloud · Azure Synapse Analytics · denodo

CLOUDERA · kafka · Spark · Azure Databricks · snowflake

Informatica · talend · ELK Stack · Azure Data Lake · Apache Superset

Power BI · Qlik · tableau · MicroStrategy

Data Platform Implementations

Empowering Data-Driven Excellence: Our Comprehensive Data Platform Implementation Services.

Data Warehousing /Data Lake

Architect and optimize data warehouses and lakes for comprehensive storage, seamless integration, and insightful analytics,

Data Mesh

Decentralized data ownership, domain-driven design, and modernized infrastructure for collaborative data product delivery.

Data Governance

Implementation of Metadata Management, Data Glossary, Data Catalog, Data Security

Cloud Enablement

Deliver tailored services for that proactively enables complete data on cloud

AI in Banking Models

Empower your bank with our AI services, seamlessly integrating artificial intelligence for advanced decision-making and customer personalization.

AI Embedded Business Apps

Embedding AI capabilities into:
- Customer Relationship management
- Process automation
- Predictive Maintenance Apps
- Compliance Monitoring

AI-Powered Customer Engagements

- Chatbots
- Voice & Speech Recognition technologies
- Speech Analytics
- Customer Service Intelligence

Fraud Detection & Risk Management

- Advanced Analytics
- Transaction monitoring
- Credit risk management
- Behavioral Analysis
- Real time risk monitoring
- Predictive modelling for Risks

Operational Excellence using AI tools

- Top-down enterprise reinvention
- Network optimization
- Intelligent character reader
- Responsible AI practices
- Comprehensive AI adoption approach
- Resource allocation
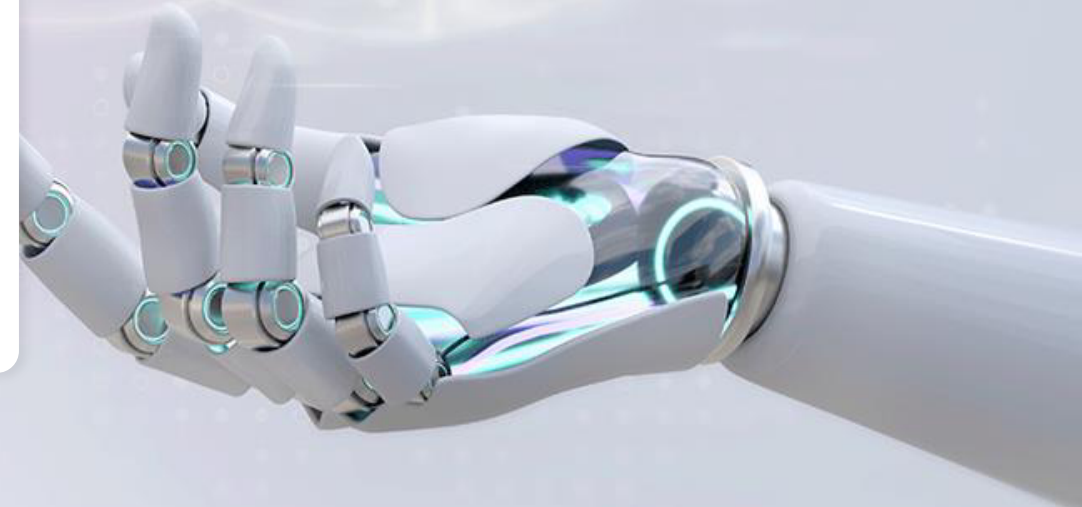
Accelerating innovation through Data-Driven Banking

With a strong track record in AI-powered banking, we help clients leverage data for informed decision-making and personalized customer experiences

ADIB	Provision of skilled resources to support ADIB for ETL, Data Quality, BI reporting & Data Modelling	RAWBANK	Setting up SQL Server based DWH and Power BI/SSRS based reporting solution
Dubai Islamic Bank	Development of ETL pipeline from TDH to Enterprise Data Warehouse Implemented Azure Data Hub	Bank ABC	Implementation of TDH on AWS via EC2 instance. Leveraged Amazon Kinesis as event streaming platform
Invest bank	Implementation using Azure Kubernetes Services and Azure Data Hub for Event Streaming	Banque Misr	On prem deployment of TDH on OpenShift Container Platform. Provision of customized and Out of Box reporting.

Core Modernization

Our Core Modernization Offerings

Our comprehensive core modernization offerings help banks to combat the challenges of legacy Systems and seamlessly transform their capabilities onto a modern platform

Core banking implementation

Build a robust banking foundation with our end-to-end core banking implementation services

Core Banking upgrades

Modernize your core to the latest release seamlessly with our proven upgrade methodology

Core Banking on the Cloud

Our experts will chart out a cloud migration strategy to host your bank's core on the cloud for scalability & efficiency

Managed Services for Core Banking

Reliable and tailored support, ensuring the optimal performance of your core banking ecosystem

Centre of Excellence

Foster innovation and expertise with our dedicated Center of Excellence for core banking

Integration

Open API Management Services

Empower your banking ecosystem with seamless API management, fortified security, and enhanced collaboration through our comprehensive API management services

API Management

- Delivering on API Integration projects
- Services Governance & Security
- API Design

API Security

- Enterprise grade security and scalability
- Multiple Authentications

API Monetization and Policy Enforcement

- Security
- Connections limit
- Design products with diverse monetization plan
- Integrate payment
- usage reports

Integration Capabilities

- Cloud native integration and delivery
- Cloud to Ground Connectivity
- Scale across regions
- Iterative changes to API

API Analytics

- API insights
- Trend analysis and management

API Socialization

- Exposing APIs as product
- Build brand equity
- Promote autonomous innovation
- Provide a sandbox playground

IBM apiconnect   MuleSoft   DELL Boomi   apigee   3scale by Red Hat

Middleware Services

Transform your banking operations with streamlined integration, diversified solutions & proven patterns through our cutting-edge middleware services

Integration Services

- Develop strategy, frameworks and governance principles
- Feasibility & Architectural assessment
- Post-production managed services
- Training
- App Migrations

Diversification

- On-Prem and Cloud native integrations
- API Management, Metering, Monetization & governance
- Supply Chain Integrations
- Security gateways
- Cloud to Ground Connectivity
- IOT & Data Integration

Execution

- Delivering on SOA & ESB projects
- API Specifications, Design & Technical documentation

Patterns

- Real time and Scheduled Jobs
- Guaranteed delivery, topics, queues
- Transformation & Orchestration
- Authentication Management
- Web Service

Robotics Process Automation Services

Experience efficiency at your Fingertips and transform Banking Operations with our Robotics Process Automation services

Strategy
- Define mission, vision, goals and objectives.
- Conduct proof of concept with partners.
- Begin organization design (e.g. CoE).
- Create awareness on RPA capabilities within organization.

Execution
- Execute process identification, evaluation, prioritization and feasibility review
- Execute pilots and measure results.
- Design, build, test and implements bots.

RPA Infrastructure
- Develop targeting operating model.
- Train resources
- Train technical resources & build infrastructure
- Develop governance model

Monitoring & Scaling
- Monitor & maintenance of bots
- Ongoing governance and change management.

Technology Stack

UiPath™

MS Power Automat

AUTOMATION ANYWHERE
Go be great.

blueprism

python™

Business Process Management Services

Experience a comprehensive exploration of our business process management services tailored for banks to streamline and optimize operations.

Process Management

- Discovery, Analysis, Modelling and Implementation
- Process Measurement and Optimization
- Business Process Re-engineering

Decision Management

- Rules Discovery, Management and Governance
- Business and IT enablement
- Develop governance model

Content Management

- Content based workflows implementation
- Discovery, Modelling and Design
- Content Federation
- Business and IT enablement

Engagement Level

- Training and Enablement
- Staff Augmentation
- Post-production support
- Assessments for Performance

Technology Stacks

IBM

FIS

software AG

nintex

redhat

Get in touch

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